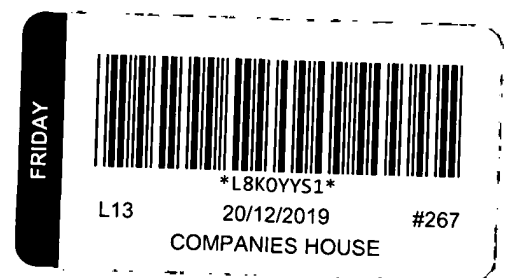


Registered Company Number 07787718 (England & Wales)
Registered Charity Number 1144562

Trustees' Annual Report and Accounts

For the year ended 31st March 2019



newborns
VIETNAM 

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About Newborns Vietnam

Newborns Vietnam is dedicated to reducing neonatal mortality and promoting the health of newborns and their mothers in countries with high levels of neonatal mortality, particularly in southeast Asia and especially in Vietnam. We are a very focused enterprise, aiming to make fundamental change through education and by close integration with government agencies, to establish this in a national context.

Our vision is a world where there are no preventable deaths of newborn infants, where every birth is celebrated, and mothers and babies survive and realise their full potential. We are determined to do more to stop babies from dying the day they are born, or in days after their birth.

For emerging middle-income countries, the transition from good basic care for all newborns to providing good quality neonatal intensive care is challenging. Outside high-income settings there are almost no neonatal nursing training programmes, or structured competency based post-qualification training for junior doctors. Low staffing levels, lack of specialist training, poor infection control and increasingly antimicrobial resistance are the critical factors in explaining why outcomes of neonatal intensive care remain poor in low-income countries.

By working in partnership with our public-sector partners in Vietnam we are building capacity at local, regional and national hospitals to give all newborn infants and their mothers access to a safe, consistent standard of care delivered by appropriately trained health professionals.

About our five-year strategic plan 2017 -2022

Newborns Vietnam is increasing significantly its scope as the Vietnam Ministry of Health (MoH) and Hanoi Department of Health (DoH) offer us increasing opportunities to contribute to advancing the health system. In the light of these opportunities to influence and shape medical education reform and our role in shaping the development of a pilot neonatal managed network within Hanoi and a safe transport system, Trustees reviewed our five-year plan and realigned our strategic goals to encompass the full extent of the delivery of a pilot managed network system within Hanoi and to build the infrastructure to include the northern provinces.

Our strategic goals are designed to work together, combining them increases their impact.

1. Ensure fundamental change through education and by close integration with government agencies to establish this in a national context.
2. Develop the infrastructure to support training to facilitate a systematic change in the delivery of neonatal care and the safe transportation of sick newborns.
3. Central to this is the development of; specialist post graduate training for doctors and nurses, basic training for different levels of hospitals, with mandatory resuscitation training for all health professionals that may be called upon to resuscitate a baby.
4. Promote the benefits of a managed network system, standard guidelines, a national resuscitation programme and the establishment of a Vietnam National Resuscitation Council.
5. Evaluate the impact of our education interventions on mortality and morbidity, and through our research and evidence base, address the barriers that limit improvements in care in middle-income countries,

Legal and administrative information

Charity name

Newborns Vietnam

Charity registration number

1144562

Company registration number

7787718

Legal Status

The organisation is a charitable company limited by guarantee and as such is governed by its Memorandum and Articles of Association. Each member is liable to contribute a sum not exceeding £10 in the event of the charity being wound up.

Registered company office

75 Maygrove Road,
London NW6 2EG

Bankers

Barclays Bank
38 Islington Green
London N1 8EH

Vietcombank
140-142 Le Loi Street
Danang City
Vietnam

Chairman of the board of trustees

Mr. Ivor Cosimo Jencks

Trustees

Dr. Duncan Macrae (Vice Chairman)

Dr. Susan Blake (resigned 1st October 2018)

Mrs. Suzanna Lubran MBE

Mr Tien Hoanh Nguyen (appointed 1st July 2018)

Professor. John Colin Partridge

Mr Desmond Poon, (appointed 17th December 2018)

Mr. John Nicholas Robinson

Mr Bang H Trinh

Auditors

Goldwins Chartered Accountants
75 Maygrove Road
London NW6 2EG

Solicitors

Hogan Lovells International LLP
38th Floor, Bitexco Financial Tower
2 Hai Trieu
District 1
Ho Chi Minh City
Vietnam

Charity contact details

Newborns Vietnam
61 Wyatt Road, London N5 2JU
Telephone: 01392 770 108
Email: info@newbornsvietnam.org
Website: www.newbornsvietnam.org

Structure, governance and management

Governing document

Newborns Vietnam is registered as a charity with the UK's Charity Commission and is a company limited by guarantee, incorporated in England and Wales on 26th September 2011 and governed by its Memorandum and Articles of Association dated 15th September 2011.

Newborns Vietnam is also licensed by the People's Aid Co-ordinating Committee (PACCOM) of the Vietnam Union of Friendship Organisations (VUFO), to operate as an International Non-Governmental Organisation in Vietnam.

Management

Members of the company elect a voluntary Board of Trustees (whom are also known as Directors), to be responsible for the overall governance and direction of the charity. Trustees are selected by the Board with regard to their suitability for the role, with the skills and experience to support our organisational growth, ensure good governance, transparency and provide highly specialist medical knowledge.

The Board currently has eight Trustees, including a Chairman, Vice Chairman, and Treasurer. Typically, the full Board meets four times a year, with additional meetings held by specialist committees, currently comprising a Medical, a Finance and Education Group, each of which is under the direction of two or more Trustees.

The day to day management of the charity's programmes are delegated to the Executive Director and are delivered in accordance with an approved delivery plan and annual budget.

Objectives and activities for the public benefit

In accordance with the Charities Act 2011, Newborns Vietnam is required to confirm that the activities it undertakes to achieve its objectives are all carried out for the public benefit as described by the Charity Commission.

The beneficiaries of the charity are newborn infants and their mothers who need specialist care due to complications of pregnancy, pre-term birth or associated birth issues. The charity's object is to save lives, by reducing neonatal mortality and morbidities.

The aims of our charity are; to advocate for increased policy attention, medical education reform and global funding, develop interventions to reduce neonatal mortality and specifically neonatal nursing and clinical training programmes that are suitable for the local context which can be replicated across Vietnam and in south-east Asia, the provision of life-saving neonatal equipment, and, in partnership with public health providers, to support the development of managed neonatal networks with national and regional centres of excellence, to cascade skills and knowledge to medical staff working in the poorest areas and for those with the least access to medical services.

Our values

It is vital, as we grow as an organisation, that we ensure everybody understands what it is that makes us Newborns Vietnam. Our values are at the heart of everything we do as we continue in our mission to end preventable newborn deaths.

We are determined advocates working to raise awareness of neonatal mortality and advancing solutions informed by research and our direct experience. Our work is guided and informed by our commitment to getting the basics of new-born care right for every baby.

We believe passionately that every child, no matter where in the world they are born, deserves the chance to celebrate his or her first birthday and to grow into a healthy independent adult who can contribute to society without being burdened by the effects of adverse events during the first day or weeks of life.

Openness – we are committed to a culture of team work and collaboration

Inclusiveness – we respect people, value diversity and are committed to equality.

Partnership – we know that we will not advance neonatal care on our own, we collaborate with others and together we support our public health partners to bring about change.

Stewardship – we take great care of the resources entrusted to us by others, whether this is money, time or trust, and we are open and transparent in our reporting.

Inspire – through our work and our sports platform we inspire others to come together to raise awareness and funds to help end preventable newborn deaths.

Chairman's statement and annual review

Since Newborns Vietnam was founded in 2011, we have been committed to ensuring that every baby born premature or sick in Vietnam has the best chance of survival and quality of life.

As the population continues to grow, the number of babies born every year needing neonatal care is increasing. We know that the care babies receive in their first hour and first days of life and the time they spend in a neonatal unit is vital to determining their survival as well as their long-term development. Better hospital based services are needed to deal with the rising expectations of parents and the increasing complexity of modern healthcare.

2018 was a year of consolidation and planning of education programmes to underpin improvements in newborn services. We confirmed our strategy to deliver a consistent standard of safe care in a five-year partnership with a Hanoi Department of Health and our major public hospital partners. This is captured in the Memorandum of Understanding signed by all parties in February 2019 at the British Embassy Residence. This provided a great occasion to celebrate our partnership with Edinburgh Napier University, launch our neonatal nurse training programme and to thank our Executive Director whose tireless work for newborns in Vietnam was recognised with the award of an MBE in Her Majesty the Queen's New Year Honours list.

We are proud to be leading the development of a pilot network system within Hanoi, with hospitals providing different levels of care according to their capacity and skills, location and transfer time to higher-level hospital. Our goal is to provide the right level of care at the right time by appropriately trained staff for every baby, underpinned by a dedicated neonatal transport service. This system is widely used across high-income countries and has delivered significant reduction in mortality, efficiency and cost savings.

We commend doctors in Da Nang and Hanoi for achieving excellent examination results and for their great effort to study in English and work full-time. This is a huge achievement and one that is already supporting major improvements in outcomes at Da Nang Hospital for Women and Children.

At a national level, our policy work is highlighting the case for a mandatory neonatal resuscitation programme as birth asphyxia remains a leading cause of neonatal deaths, low staffing levels and limited access to specialist education inhibit progress in improving neonatal outcomes.

While we continue to work in a challenging fundraising environment, we have benefitted hugely from the first year of a three-year grant to support the expansion of our programmes, we are humbled by the extraordinary generosity and enthusiasm of our supporters. This year we are again amazed and inspired by the efforts and challenges of individuals from all walks of life to raise funds to support our work.

As ever, none of what Newborns Vietnam does could be achieved without the generous time of our medical and nursing volunteers, the dedication of athletes and sponsors across the world. We would like to thank you all for your invaluable support.



Mr Ivor Cosimo Jencks, Chairman the Board of Trustees

How we work – Impact in the year

We work in partnership with the Vietnamese Ministry of Health and public hospitals. We are committed to ending preventable newborn deaths, by sharing British and international neonatal expertise and transferring skills, through teaching and working alongside our Vietnamese health professionals. Our goal is to reduce mortality through education interventions that engender and support change of practice in the care of newborns, at birth and the first month of life at different levels of hospitals.

2018 was a successful year, we continued to extend our work to more hospitals from the centre of Vietnam to the remote northern highlands. Twelve doctors from Da Nang Hospital for Women and Children, became the first doctors in Vietnam to successfully complete our adaption of the Royal College of Paediatrics UK Level 2 neonatal post qualification training programme, graduating with excellent exam results. Ten doctors from the Vietnam National Children's Hospital (VNCH) successfully passed the Level 1 examination, again with excellent results.

We increased our understanding of newborn services and care within Hanoi and the northern provinces to inform the development of a pilot managed neonatal network. The principle was established that not all hospitals can provide the highest level of care due to the high degree of expertise required from doctors and nurses, the need for experienced technical support and the cost of the equipment and facilities. Therefore, building capacity at the four major hospitals in Hanoi and providing standard training at a local level will ensure newborn infants receive the right care at the right time, delivered by appropriately trained staff.

Working with the Hanoi Department of Health, VNCH, Hanoi Obstetrics and Gynecology Hospital (Hanoi OBGY) and St Paul Hospital (STP), we determined the number of network areas within Hanoi, the selection of the hospitals based on mortality, number of transfers to VNCH and STP for the pilot phase. We developed a delivery plan for the initial phases of the network, with an emphasis on addressing resuscitation skills at birth and care in the first hour of life, a suite of standard guidelines, strict protocols for the stabilisation and timely transfer of babies and a safe transfer system.

In February 2019, the British Ambassador to Vietnam, hosted the signing ceremony at Embassy Residency for our Memorandum of Agreement with Hanoi Department of Health, VNCH, Hanoi OBGY and STP, the agreement details the network plan for the next five years. On this happy occasion, we also launched our neonatal nurse training partnership with Edinburgh Napier University and welcomed the first cohort of nurses to undertake training based on the UK Matching knowledge and skills for Qualified in Speciality (QIS) competency based syllabus.

We established a UK / Hanoi network working group with Vietnamese doctors paired with UK consultant neonatologists, working together on-line to develop the standard guidelines and protocols for network which will ensure consistency of care. On completion, these guidelines will be available on smart phones to provide easy access and to promote use.

We made the case to the Ministry of Health Department of Education Science and Technology for international standard resuscitation training to be mandatory for all health professionals who may be called upon to resuscitate a baby. With VNCH we commenced the process of securing Course Provider status to provide Newborn Life Support training accredited by the European Resuscitation Council.

We continued to support the Ministry of Health's medical education reform and to advise on the development of a standard competency based paediatric curriculum.

It was also a year of organisational growth with an expansion of the staff team and an additional trustee who brings a wealth of business experience. Our incredible medical volunteer commitment grew with more than a hundred UK neonatal consultants and nursing experts teaching on the 2018 programmes. We ended the year with a plan for a review of operations and the development of the business plan for the next five years.

This was a year of phenomenal growth in Vietnamese community support, more than 32,000 people took part in the UPRACE, a community running event over the month of September. During the year, we worked with Edrington welcoming their 'Giving Back' team to Da Nang as they spent time with us to understand the challenges of supporting a middle-income country scale up facility based newborn care.

In March 2019, we launched Countdown to Zero, our film highlighting our campaign to end preventable newborn deaths and raise funds for a safe transport system with dedicated fully equipped neonatal ambulances.

Neonatal post graduate training for junior doctors within central Vietnam and Hanoi

In Vietnam, the healthcare system and standards of care for preterm and sick babies trail behind those of more developed countries, resulting in limited progress in reducing neonatal deaths.

Outside of high-income settings there are almost no specialist neonatal training programmes for doctors and nurses. In Vietnam only 15% of doctors are paediatric specialists, and there is no neonatal nurse specialist training within nurse education. These are major factors in why newborn deaths remain high.

In 2016, we introduced formal competency based post graduate training for junior doctors working within the Da Nang Hospital for Women and Children's neonatal unit and extended the programme to the Vietnam National Children's Hospital, Hanoi in 2017. The training is adapted from the UK Royal College of Paediatrics and Child Health Level 1 and Level 2 curriculum and delivered over a two-year period.

The programme is taught by United Kingdom neonatal consultants, the aim is to raise the level of knowledge of all junior doctors about neonatal care and their ability to provide high quality care:

- facilitating objective assessment of their progress,
- recognising those reaching a competency level that will allow them to work safely at middle grade, supporting and teaching new junior members of the medical team at the hospital and in the provincial and district hospitals.

The training is evidence and competency based. The doctors must be able to demonstrate they can adopt a structured approach (in terms of diagnosis and investigations) to a clinical problem and make logical decisions regarding management.

The final assessment consists of two examination papers (testing knowledge and clinical problem solving), presentation of the findings from an audit/quality improvement project, demonstration of clinical skills and a review of each doctor's eportfolio.

Impact of Junior Doctor Post-Graduate Training Da Nang and Hanoi	Mean Score for Level 1 Assessment	Mean Score for Level 2 Assessment	2017	2018
Da Nang Neonatal Doctors training to Level 1 and Level 2	80%	79%	11	11
Hanoi Neonatal Doctors training to Level 1	74%	n/a	15	15
Training Placements for Vietnamese Doctors in the United Kingdom			2	4
United Kingdom Volunteer Neonatal Consultants / Nurses			30	80

Developing our evidence base

Newborns Vietnam conducted a prospective audit of all admissions to the neonatal unit of Da Nang Hospital during and after the first education intervention (1st November 2013 to 31st

October 2015). The overall case fatality rate during this period was significantly reduced from 8.6% to 3.5% (Fisher's exact test $p < 0.0001$), a reduction of more than 50%.

This fall in mortality was associated with a reduction in hospital acquired infection and halving of the number of infants treated with antibiotics.

A parallel study of nursing and parental views and attitudes noted a growth in professional satisfaction amongst nursing staff and increased engagement from parents, both of which are important elements of sustained high quality neonatal care.

A core data collection system has been established at Vietnam National Children's Hospital, all admissions have a data collection form in their notes, the data set includes, the referring hospital details, all aspects of medical care and outcomes.

We have completed twenty-four months of data collection and from this we can see the impact of poor diagnosis pre-admission to VNCH, delayed transfer from general and district hospitals within Hanoi and twenty-eight provinces.

The data for 2017 is the baseline against which we will evaluate the impact of the Newborns post graduate training intervention and the neonatal nurse training on mortality and morbidity at Vietnam National Children's Hospital for 2017 – 2020.

The baseline data indicates that infection is the primary or underlying cause of death, the causes were multi factorial, volume of patients, overcrowding, poor hand hygiene facilities and practice, delayed referral from lower level hospitals and poor care at birth.

It was encouraging to see a small reduction in mortality, a reduction of about 2%. In the two years, there has been no change in the proportion of admissions with infection in the diagnosis, approximately 50% of admissions. Infection is recorded as a principle cause of death has decreased from 55% to 45% of admissions.

Our data system also provides information on the transfers from all hospitals within Hanoi and the twenty-eight provinces. We will build on this in 2020 to support the development of a data collection system for the pilot network to assess the impact of education intervention at local level.

Extending post graduate training to the hospitals in the pilot network

Hanoi Obstetrics and Gynecology Hospital

Hanoi Obstetrics and Gynecology Hospital is a key hospital in the pilot network, over 40,000 babies are born there every year. It provides care for high risk pregnancies with a busy neonatal intensive care unit. A pre-course assessment was carried out, comprising: direct observation of care, one to one interviews and a Level 1 assessment paper consisting 25 questions for 14 candidates.

Pre-Course Assessment

Fourteen doctors with 1-23 years range of work experience were assessed at Level 1 standard. Each paper consisted of 25 (Level 1) and 23 (Level 2) questions, which

- covered a wide variety of neonatal topics
- had several parts to most questions
- were problem based (everyday practice)
- some questions consisted of an opening statement – True/False answer
- some had an opening statement and a choice of answer (s)
- included X-rays (both papers) and a cranial ultrasound scan and ECG (Level 2)

Results: Average score 50% (range 20 – 64) – pass mark 60%

- Average score (%) (after removal of lowest score) – 52% (range 36 – 64)
- 7 candidates (50%) had scores between 51 – 58%
- Highest score – 64%
- Language was a problem for some candidates when answering questions
- Most candidates attempted all questions although some did not
- Many appeared to have poor knowledge of certain topics e.g. management of congenital dislocation of the hip, neonatal hypothyroidism, and approach to a clinical problem e.g. RDS appeared to be very varied.

Twelve candidates were selected to participate in Level I training, one withdrew after two months due to limited English.

St Paul Hospital

St Paul Hospital is an important hospital for the city providing specialist surgery and acting as a gateway hospital for neonatal referrals from lower-level hospitals and from the community. It also has an important role within the pilot network and consideration should be given to increasing the admission capacity.

Pre-Course Assessment

6 doctors with 1-15 years range of work experience were assessed at Level I standard

Results: Average score 46 % (33-55) – pass mark 60%

- Length of working experience had little impact on final score
- Language hindered the ability to answer questions
- Most candidates attempted all questions
- Many appeared to have poor knowledge about antenatal and congenital problems

The limited English of the majority of candidates was a determining factor in moving forward with a short Foundation level training programme to support the doctors to build their capacity to engage with higher level training in English and to provide a getting the basics right for the entire team of sixteen nurses.

Pre-Course Assessments in Hanoi	2018	Mean Score for Pre-Course Assessment Pass mark 60%
Hanoi Obstetrics and Gynecology Hospital	14	50%
St Paul Hospital	6	46%
Number of United Kingdom volunteer neonatal consultants		12

Neonatal nurse training, Hanoi

In 2018, following a tendering process, we selected Edinburgh Napier University as the training provider for a two year programme for fifty-five nurses working with the Vietnam National Children's Hospital (VNCH). The objective of the training is to provide an education structure that will improve and refine neonatal nursing care among eighty-eight qualified nurses, with the goal of improving neonatal outcomes and assist in reduction of morbidity and mortality in Hanoi. Through this dedicated neonatal nurse education programme, fifty-five nurses working in the VNCH will be provided with detailed embryology, physiology and pathophysiology related to the neonate and the disease process they encounter. Nurses will learn how to aptly respond to these illnesses and conditions by providing skilled, evidenced based nursing care and management that also integrates the family as a whole. This education programme provides a culture that nurtures learning and education making it central to care provision. The course is based on the UK Matching knowledge and skills for Qualified in Speciality (QIS) competency based syllabus.

The first course commenced in February 2019, eight nurses were selected to be the champions for raising the status of nurses within the intensive care nurseries, promoting integrated team work rather than nurses following doctor's instruction and the involvement of parents in the care of their baby. In the first two months of the course it was rewarding to see the nurses gaining in confidence and challenging new concepts as they assimilated the underpinning knowledge that supports good nursing care.

Impact - Neonatal Nurse Training, Hanoi		
Neonatal Nurse Training	2017-2018	2018-2019
Nursing Assessment Completed		n/a
Number of nurses assessed	88	
Assessment test results	Range from 31.5% to 87.5%	
Training Provider Brief developed and tendered	Selection of Training Provider	
Training Partnering Collaboration awarded to Edinburgh Napier University		
Number of nurses selected for the first training course		8
Number of United Kingdom volunteer Advanced Nurse Practitioners	2	8
Number of University Lectures		6
Electronic training materials 'Moodle' set up and accessed by the nurses		8

Neonatal Network

The aim is to get the basics right for every baby at twenty six general hospitals within Hanoi and provincial hospitals in northern Vietnam, improve specialist care, and provide the essential equipment to safely transport babies to higher level hospitals.

In 2018, our assessment visits identified training and equipment needs and the volume of transfers. This process highlighted the importance of St Paul Hospital as a 'gateway' with over 3,500 babies a year admitted for higher level care that would otherwise go to Vietnam National Children's Hospital that is already operating at capacity.

The assessment of the following seven hospitals was carried out in October 2018;

- Son Tay General Hospital
- Dan Phuong General Hospital
- Dong Anh General Hospital
- Thanh Nhan General Hospital
- Duc Giang General Hospital
- Thach That General Hospital
- Ha Dong General Hospital

The assessments revealed an urgent need for standardised resuscitation training and provision of basic lifesaving equipment in delivery rooms and 'spot the sick' infant training.

Two of the general hospitals were chosen to join the three major hospitals to form the pilot network phase. The assessment indicated that following a basic course, Duc Giang General Hospital could step up quite quickly to Foundation level and take the pressure of the bigger centres. Dong Anh General Hospital has the highest delivery rates outside the city centre, proportionally significantly higher referral rates per 1000 deliveries than the other hospitals. In addition, both general hospitals are in close proximity to the three major hospitals to support the initiation of a dedicated neonatal ambulance service.

Our basic training programme was revised to provide a greater focus on resuscitation and delivery room practice, until we can take forward a fully internationally accredited Newborn Life Support Training programme

Equipment

We have continued to provide essential items of equipment and medical text books to support the development of a library for junior doctors at Vietnam National Children's Hospital.

Our focus this year has been on basic equipment for the seven general hospitals with simple bag and masks for resuscitation at birth, the provision of non-invasive respiratory assistance from a Continuous Positive Airway Pressure (CPAP) machine in delivery rooms, sinks, soap and paper towels. Research has shown that CPAP is less injurious to the lungs than mechanical ventilation. The major concepts that embrace lung protection during CPAP are the application of spontaneous breathing at a constant distending pressure and avoidance of intubation and positive-pressure inflations. A major topic for current research focuses on whether premature infants should be supported initially with CPAP following delivery, or after the infant has been extubated following prophylactic surfactant administration. We have encouraged supporting all spontaneously breathing babies with CPAP and specifically to use CPAP to enable low birth weight babies to receive breathing support and to be Kangaroo Mother Care nursed by their mothers. In addition, we have provided oxygen saturation monitors and CPAP to support further improvements in care at Lao Cai provincial hospital.

We have invested in equipment to support simulation training for our planned national Newborn Life Support training programme.

Fundraising

Partnership, is at the heart of our work to end preventable newborn deaths in Vietnam, without the commitment and dedication of our medical volunteers, our sponsors and the 100s of ordinary men and women who take on incredible sports challenges to raise awareness and funds, our work would not be possible.

2018 was a year of phenomenal growth in Vietnamese community support, with more than 32,000 people taking part in the UPRACE an inspirational community running event, over the month of September the runners recorded 1.3 million km and generated 227,000 social media interactions. Newborns Vietnam relay teams and individual runners triumphed at the Techcombank Ironman 70.3, Ho Chi Minh City Marathon and the Vietnam Mountain Marathon, creating links and support from more companies.

The Red River Run, a continuous 300 km relay race from Hanoi to Lao Cai inspired hospital directors, nurses and doctors to put on their running shoes with a 3.5 km run between Vietnam National Children's Hospital (VNCH) and the Hanoi Obstetrics and Gynecology Hospital. More than six hundred staff joined the run, many running for the first time.

We welcome Sidley Austin an international law practice for a tough cycling challenge around north Vietnam finishing with a triumphant arrival at VNCH and an emotional visit to the neonatal nursery,

During the year, we worked with Edrington welcoming their 'Giving Back' team to Da Nang as they spent time with us to understand the challenges of supporting a middle-income country scale up facility based newborn care. Edrington cycles, EPIC 5 fundraising cycle ride was a huge success providing generous funding and a long-term partner to work with us to scale up our operations.

The Vietnamese and international sports and business community has taken Newborns to its heart, and seeing the need in the hospitals we partner with, the UK teaching in action, the dedication to learning and commitment of our Vietnamese doctors and nurses, is an emotional and inspirational experience. The community pride in the achievements of our young doctors is awesome as is their pride in the Vietnamese athletes who are taking the Newborns message to the world, competing in Vietnam, Taiwan, Chicago, Boston, Greece, flying the Newborns flag as they cross the finish line, bringing home glory for their country, raising awareness and funds for our important mission.

At Newborns Vietnam we believe in the power of partnership to transform lives. Together we are empowering a new generation of doctors who will lead resuscitation and neonatal training for their country.

Countdown to Zero – is our goal, we would like to thank our wonderful UK volunteer neonatal teaching team our sponsors, our athletes and the thousands of Vietnamese people who are joining hands with us to give the gift of life to more families.

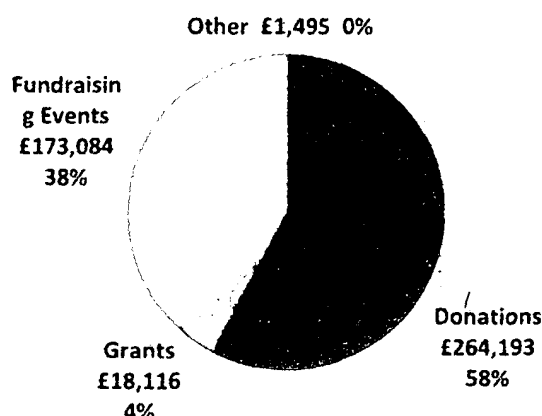
Financial review

Newborns Vietnam is going through a process of growth and development, and the financial results reflect this.

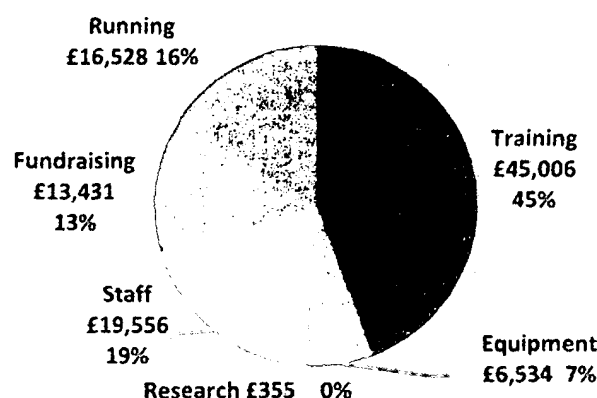
At £101k, expenditure is lower than the previous year. This is due to two reasons. Firstly, as set out in this report, during this year we have been carrying out assessments and preparing suitable plans for delivering programmes in 2019, 2020 and beyond in order to meet our strategic goals. Secondly, training during this year has been carried out almost entirely by medical volunteers, and not by medical training organisations. Expenditure during next year (2019-20) will be considerably higher due to the major nurse training contract with the selected UK University.

At nearly £457k, income has increased very substantially this year, being over three times higher than the previous year. This is due to a combination of both a particularly successful major fundraising event, and significant support through a single corporate donation. It is expected that income will revert to a lower level for the next year (2019-2020).

INCOME 2018/19



EXPENDITURE 2018/9



With cash resources of £667k in hand at the end of year, the charity is strongly resourced to continue to grow and extend its activities in 2019/20 and beyond as planned.

Reserves Policy

In previous years, the charity had minimal operational expenditure obligations, primarily because no staff were employed, or premises rented, it was not necessary to hold reserves. However, at the end of the 2017 the first member of staff was taken on in Vietnam, and a second in late 2018, and therefore it has been decided to implement a reserves policy.

The trustees have agreed that the reserve policy should require the retention of sufficient financial resources necessary to meet our legal obligations resulting from a closure of the organisation over a three-month period. The calculated sum includes; the gross cost of staff for two months and an allowance for redundancy, a set sum based on the general running costs budget for small contractual commitments, and reasonable allowances for the termination of any large (over £3,375 per annum) contracts that are held. The allowance is reviewed at least on a quarterly basis, or upon the taking on of any new large contractual commitment.

Next year: our targets for 2020-2021

We will continue to support the Ministry of Health and our public-sector partners to review and standardise medical education and training, examinations and assessments, and make them more practical and clinically focussed with a clear demarcation of clinical practice and research career paths. Promote and support a review of training content to promote a focus on the balance of practical clinical skills, professionalism and ethics.

We will strongly advocate for mandatory resuscitation training for healthcare professionals involved in the delivery and care of the newborn infant and explore with our partners setting up a Vietnam National Resuscitation Council.

We will complete our pilot post graduate training for junior doctors at Level 2 at the Vietnam National Children's Hospital, Level 1 at Hanoi Obstetrics and Gynecology Hospital and Foundation Training at St Paul Hospital and provide specialist nurse training to develop integrated team work and introduced family friendly care.

We develop the systems and protocols for the pilot phase of the network and the build capacity at Vietnam National Children's Hospital in Hanoi to become a neonatal centre of excellence, act as the host hospital for the pilot managed network and administer a safe neonatal transport system.

We will continue to provide training for general and provincial hospitals to improve resuscitation skills and recognition of the sick newborn, provide guidance on immediate care and stabilisation and to suggest frameworks for escalation of care when relevant.

We will continue to evaluate the impact of our education interventions on mortality and morbidity, and through our research and evidence base address the factors that limit improvements in care in middle income countries.

Trustees' statement and responsibilities

The trustees (who are also directors of Newborns Vietnam for the purposes of company law) are responsible for preparing the Trustees' Report (incorporating the directors' report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company [and the group] and of the income and expenditure of the charitable [company/group] for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company [and the group] and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

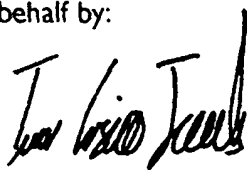
In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Approval

This report was approved by the Board of Trustees on 12th December 2019 and signed on its behalf by:



Chair of Trustees

Independent Auditor's Report to the Members and Trustees of Newborns Vietnam

Opinion

We have audited the financial statements of Newborns Vietnam (the 'Charity') for the year ended 31 March 2019 which comprise the Statement of Financial Activities, the Balance Sheet and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102: The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Charity's affairs as at 31 March 2019 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the trustees' report (incorporating the directors' report) have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Charity and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us;
- the financial statements are not in agreement with the accounting records and returns;
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not obtained all the information and explanations necessary for the purposes of our audit.

Responsibilities of the trustees

As explained more fully in the trustees' responsibilities statement, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the Charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the Charity or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities]. This description forms part of our auditor's report.

Use of our Report

This report is made solely to the Charity's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

Anthony Epton

Anthony Epton (Senior Statutory Auditor)
for and on behalf of
Goldwins Limited
Chartered Accountants and Statutory Auditor
75 Maygrove Road
West Hampstead
London NW6 2EG

Date: *17 December* 2019

Statement of Financial Activities

(incorporating Income and Expenditure Account)

For year-end 31st March 2019

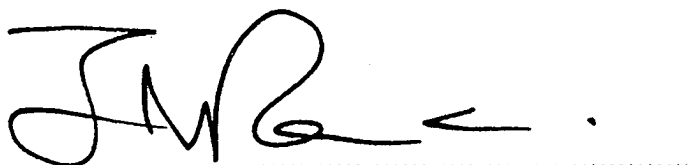
	Unrestricted funds	Restricted funds	Total 2018/19	Total 2017/18
	£	£	£	£
Income from:				
Donations (Individual & Corporate)	262,996	1,196	264,192	177,913
Charitable Activities (Grants)	18,116	-	18,116	7,474
Other trading activities ⁵	173,084	-	173,084	113,289
Other incoming (Bank interest)	1,495	-	1,495	749
Total income	455,691	1,196	456,887	299,425
Expenditure on:				
Raising funds ⁶	13,431	-	13,431	25,809
Charitable activities ⁷	74,315	13,664	87,979	145,403
Total expenditure	87,746	13,664	101,410	171,212
Net income / (expenditure) before transfers	367,945	(12,468)	355,477	128,213
Transfer between funds	(1,394)	1,394	-	-
Other recognised gains/(losses)				
Foreign Exchange gains / losses	(661)	-	(661)	-
Net Movement in funds	365,890	(11,074)	354,816	128,213
Balance brought forward	269,239	47,873	317,112	188,899
Total funds carried forward ¹³	635,129	36,799	671,928	317,112

Balance sheet at 31st March 2019

	Unrestricted Funds	Restricted Funds	2018/19 £	2017/18 £
CURRENT ASSETS				
Stocks	11,922	-	11,922	2,694
Pre-payments	6,213	-	6,213	314
Debtors 11	3,479	-	3,479	11,603
Cash at bank and in hand	630,372	36,799	667,171	337,419
	650,609	36,799	688,786	352,030
CREDITORS				
Amounts falling due in one year 12	15,480	-	15,480	34,918
NET CURRENT ASSETS	635,129	36,799	671,928	317,112
FUNDS 13				
Unrestricted funds			635,129	269,239
Restricted Funds			36,799	47,873
TOTAL FUNDS			671,928	317,112

The financial statements have been prepared under the historical cost convention, and in accordance with the Companies Act 2006 and the requirements of the Statement of Recommended Practice, Accounting and Reporting by Charities.

Approved by the trustees on 12th December 2019 and signed on their behalf by:



John Nicholas Robinson – Trustee

Company registration no. 07787718

The attached notes form part of the financial statements.

Notes to financial statements for the year ended 31st March 2019

I Accounting Policies

Accounting convention

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102 - effective 1 January 2015) – (Charities SORP FRS 102) and the Companies Act 2006.

The charitable company meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy or note.

Going concern

The trustees consider that there are no material uncertainties about the charitable company's ability to continue as a going concern. The trustees do not consider that there are any sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period.

Income

Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

Income from government and other grants, whether 'capital' grants or 'revenue' grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred. Income received in advance for the provision of specified service is deferred until the criteria for income recognition are met.

Donations of gifts, services and facilities

Donated professional services and donated facilities are recognised as income when the charity has control over the item or received the service, any conditions associated with the donation have been met, the receipt of economic benefit from the use by the charity of the item is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102), volunteer time is not recognised so refer to the trustees' annual report for more information about their contribution.

On receipt, donated gifts, professional services and donated facilities are recognised on the basis of the value of the gift to the charity which is the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market; a corresponding amount is then recognised in expenditure in the period of receipt.

Expenditure and irrecoverable VAT

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- Costs of raising funds comprise of trading costs and the costs incurred by the charitable company in inducing third parties to make voluntary contributions to it, as well as the cost of any activities with a fundraising purpose.

- Expenditure on charitable activities includes the costs of delivering services to further the purposes of the charity and their associated support costs.
- Other expenditure represents those items not falling into any other heading.

Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

Allocation of support costs

Support costs are those functions that assist the work of the charity but do not directly undertake charitable activities. Support costs include back office costs, finance, personnel, payroll and governance costs which support the charity's programmes and activities. These costs have been allocated to expenditure on charitable activities.

Resources expended

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowances for absolute and slow moving items.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds are available to spend on activities that further any of the purposes of charity.

Restricted funds are donations which the donor has specified are to be solely used for particular areas of the charity's work or for specific projects being undertaken by the charity.

Unrestricted funds are available to spend on activities that further any of the purposes of charity.

Restricted funds are donations which the donor has specified are to be solely used for particular areas of the charity's work or for specific projects being undertaken by the charity.

Further explanation of the nature and purpose of each fund is included in these notes to the financial statements.

2 Detailed comparatives for the statement of financial activities

	Unrestricted funds £	Restricted funds £	Total 2017/18 £
Incoming from:			
Donations (Individual & Corporate)	129,629	48,284	177,913
Charitable activities	-	7,474	7,474
Other trading activities	113,289	-	113,289
Investments	749	-	749
Total income	243,667	55,758	299,425
Expenditure on:			
Raising funds	25,809	-	25,809
Charitable activities	130,771	14,632	145,403
Total expenditure	156,580	14,632	171,212
Net income / (expenditure) for the year	87,087	41,126	128,213
Transfer between funds	(6,747)	6,747	-
Net income / (expenditure) before other recognised gains and losses	-	-	-
Other recognized gains /(losses)	-	-	-
Foreign Exchange gains /(loss)	-	-	-
Net movement in funds	80,340	47,873	128,213
Balance brought forward	188,899	-	188,899
Total funds carried forward	269,239	47,873	317,112

3 Exchange Rates

Exchange rate of Vietnam Dong to Pounds Sterling are those quoted as the transfer rate by the Vietcombank (Joint Stock Commercial Bank of Vietnam) for the day given at the bank headquarters.

4 Trustee Remuneration and benefits.

There were no trustees' remuneration or other benefits for the period ending 31st March 2019.

There were no trustees' expenses paid for the period ended 31st March 2019, other than those noted in the related parties note.

5 Other trading activities	2018-19	2017-18
	£	£
Fundraising events	173,084	113,299
6 Cost of generating voluntary income	2018-19	2017-18
	£	£
Fundraising activities	13,431	25,809
7 Charitable activities	2018-19	2017-18
	£	£
Medical staff training	45,006	109,433
Medical equipment and consumables	6,534	20,134
Medical facilities	-	-
Research	355	2,598
	51,895	132,165
Add Governance costs	36,084	13,238
	87,979	145,403
8 Governance costs	2018-19	2017-18
	£	£
Bank charges	203	284
Operational costs	32,881	9,954
Audit fees	3,000	3,000
	36,084	13,238
Less: Allocated to charitable activities	(36,084)	(13,238)
9 Analysis of Staff Cost	2018-19	2017-18
Executive Assistant and Finance Officer from 01.08.2018	£	£
Wages	18,946	2,802
On-costs	610	736
	19,556	3,538

None of the employees received employee benefits (excluding employer pension) during the year of more than £60,000 (2018: none).

Staff numbers

The average number of employees (head count based on number of staff employed) during the year was two (2018: one).

10 Stock	2018-19	2017-18
	£	£
Finished goods	11,922	2,694

11 Debtors	2018-19	2017-18
	£	£
Donations made, but not yet received	3,479	11,603

12 Creditors: amounts falling due within one year	2018-19	2017-18
	£	£
Accruals	6,172	9,292
Other creditors	9,308	25,626
	<u>15,480</u>	<u>34,918</u>

13 Movement in funds

	At 1.4.18	Net movement in funds	Transfer between funds	At 31.3.19
	£	£	£	£
Unrestricted				
- General fund	269,239	367,284	(1,394)	635,129
Restricted funds				
- Medical Consumables	-	(1,394)	1,394	-
- In Safe Hands Programme	47,873	(11,074)	-	36,799
Sub-Total	<u>47,873</u>	<u>(12,467)</u>	<u>1,393</u>	<u>36,799</u>
Total funds	<u>317,112</u>	<u>354,816</u>	<u>-</u>	<u>671,928</u>

Net movement in funds

	Income	Expenditure	Movement in Funds
	£	£	£
Unrestricted			
- General fund	455,691	87,746	367,945
Restricted			
- Medical Consumables	1,196	2,590	(1,393)
- In Safe Hands Programme	-	11,074	(11,074)
Sub-Total	<u>1,196</u>	<u>13,664</u>	<u>(12,467)</u>
Other recognized gains/losses	-	661	(661)
Total funds	<u>456,887</u>	<u>101,410</u>	<u>354,816</u>

Movement in funds 2017/2018

	At 1.4.17	Net movement in funds	Transfer between funds	At 31.3.18
	£	£	£	£
Unrestricted				
- General fund	188,899	87,087	(6,747)	269,239
Restricted funds				
- Medical Equipment	-	(6,341)	6,341	-
- Medical Consumables	-	(406)	406	-
- In Safe Hands Programme	-	47,873	-	47,873
Sub-Total	-	41,126	6,747	47,873
Total funds	188,899	128,213	-	317,112

Net movement in funds

	Income	Expenditure	Movement in Funds
	£	£	£
Unrestricted			
- General fund	243,667	156,580	87,087
Restricted			
- Medical Equipment	7,474	13,815	(6,341)
- Medical Consumables	411	817	(406)
- In Safe Hands Programme	47,873	-	47,873
Total	55,758	14,632	41,126
Total funds	299,425	171,212	128,213

14. Analysis of net assets between funds**Year ended 31 March 2019**

	General unrestricted	Restricted	Total funds
	£	£	£
Net current assets	635,129	36,799	671,928
Net assets at the end of the year	635,129	36,799	671,928

Year ended 31 March 2018

	General unrestricted £	Restricted £	Total funds £
Net current assets	269,239	47,873	317,112
Net assets at the end of the year	269,239	47,873	317,112

15 Analysis of cash and cash equivalents

	At 1 April 2018 £	Cash flows £	At 31 March 2019 £
Cash at bank and in hand	337,418	329,753	667,171
Total cash and cash equivalents	337,418	329,753	667,171

	At 1 April 2017 £	Cash flows £	At 31 March 2018 £
Cash at bank and in hand	196,815	140,603	337,418
Total cash and cash equivalents	196,815	140,603	337,418

16 Related party transactions

During the year under review, Mr N. Robinson, trustee, paid £9,308.27 expenses on behalf of the charity. None of these were personal expenses. The amount owing to Mr N, Robinson at the year-end is £9,308.27.